



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS
LTC Program: BUSINESS MANAGEMENT
Lakeland College Program: Business Administration with a Management emphasis
Minimum GPA for admission: 2.0
Initial effective date:



General Education Courses

LTC			Lakeland College		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-198	Speech --OR--	3	COM 111	Fundamentals of Public Speaking	3
10-801-196	Oral/Interpersonal Communication				
10-809-122	Introduction to American Government	3	POL 221	American Government I/A History- Political Science course	3
10-801-195	Written Communication --OR--	3	GEN 110	Composition I	3
10-801-136	English Composition 1				
10-806-112	Principles of Sustainability	3		An elective course	3
10-809-195	Economics	3	ECN 220	Principles of Macroeconomics	3
10-809-198	Introduction to Psychology	3	PSY 200	General Psychology/A Social Sciences course	3
10-804-123	Math with Business Applications	3		An elective course	3
Total general education credits earned:		21	Total general education credits accepted:		21
Total transferable general education credits:		21			

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-104-102	Marketing, Principles of	3	BUS 350	Marketing Principles	3
10-105-124	Portfolio Introduction	1		An elective course	1
10-196-189	Team Building and Problem Solving	3		An elective course	3
10-102-110	Introduction to Business	3	BUS 150	Pathways to Success: An Introduction to Business	3
10-101-131	Business Accounting	4		An elective course	4
10-105-128	Personal Branding	2		An elective course	2
10-196-191	Supervision	3	BUS 330	Management Principles	3
10-196-193	Human Resource Management	3	BUS 380	Human Resources Management	3
10-101-127	Managerial Accounting	3		An elective course	3
10-104-104	Selling Strategies	3		An elective course	3
10-182-102	Service Operations Management	3		An elective course	3
10-182-108	Purchasing	3		An elective course	3
10-101-106	Payroll Applications	2		An elective course	2
10-102-107	Internship- Business Management --OR--	3		An elective course --OR--	3
10-138-101	Introduction to International Business		BUS 284	Principles of International Business	3
10-102-123	Business Management Capstone	3		An elective course	3
10-102-127	Portfolio Assessment- Business Management	1		An elective course	1
10-102-160	Business Law	3	BUS 410	Business Law I	3
Total occupational course credits earned:		46	Total occupational course credits accepted:		46
Elective credits allowed:		0	Elective credits allowed:		0
Total credits required for graduation:		67			
Total transferable credits:		67	Total credits accepted at Lakeland College:		67

Courses needed to complete degree at Lakeland College:

Course No.	Course Title	Credits
GEN 112	Composition II	3
MAT 130	Intermediate Algebra	3
Complete a minimum of 3 credits from 5 of the following 6 categories (15 credits)		
	Mathematics	
	Art, Music and Theatre	
	Philosophy and Religion	
	Natural Science	
	Literature and Writing	
	World Languages	
	Core II: Exploring the Human Condition	3
	Core III: Shaping the Future (Writing Intensive)	3
ACC210	Financial Accounting Principles	3
ACC220	Managerial Accounting Principles	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy and Strategy (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability and Statistics	3
BUS 425	Retail Management	3
BUS 445	Logistics and Supply Chain Management	3
BUS 455	Entrepreneurial Management	3
Total credits needed at Lakeland College to complete degree through evening, weekend & online program:		57
Additional course requirements to complete degree through traditional undergraduate program:		
BUS 200	Business and Professional Protocol	2
BUS 400	Business Internship	3
Total credits needed at Lakeland College to complete degree through traditional undergraduate program:		56

Notes:

Transfer information assumes completed associate's degree.