



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Program: Business Management Academic Year 1819

Lakeland University Program: Business Administration-Management Emphasis Acac

Minimum GPA for admission: 2.0

Review Date: 6/12/2018

General Education Courses

Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
801-196	Oral / Interpersonal Communication --OR-- Speech	3	COM 111	Fundamentals of Public Speaking	3
801-198					
801-136	English Composition 1	3	GEN 110	Composition I: Academic Writing	3
804-134	Mathematical Reason --OR-- Introductory Statistics	3	MAT130	Intermediate Algebra	3
804-189				MAT 220	
909-195	Economics	3	ECN235	Principles of Macroeconomics/ Social Sciences course	3
809-198	Introduction to Psychology	3	PSY 200	General Psychology / Social Sciences course	3
Total general education credits earned:		15	Total general education credits accepted:		15

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
101-112	Principles of Management	3	BUS 330	Management Principles	3
102-133	Leadership for Business Excellence	3		An elective course	3
104-102	Marketing Principles	3	MKT 350	Marketing Principles	3
116-193	Introduction to Human Resources	3	BUS 380	Human Resource Management	3
102-109	Business Analytics	3		An elective course	3
102-113	Business Ethics	3		A Philosophy & Religion course	3
102-130	Innovative Business Mindset --OR-- Sales Presentations	3		An elective course	3
104-104					
101-105	Intro to Accounting --OR-- Accounting 1	3		An elective course	3 to 4
101-111		4	ACC 210	Financial Accounting Principles	
102-150	Global Business	3	BUS 284	Principles of International Business	3
102-160	Business Law	3	BUS 410	Business Law I	3
102-188	Project Management	3		An elective course	3
101-172	Business Finance	3		An elective course	3
102-114	Managing Operations	3		An elective course	3
102-116	Strategic Management	3		An elective course	3
102-118	Business Management Capstone	3		An elective course	3
102-115	Business Management Internship	1		An elective course	1
Elective credits allowed:					
Total of Occupational/Elective		50	Total of Occupational/Elective		43
Total transferable credits:		61 to 62	Total transferable credits:		61 to 62

NOTE: Transfer credits noted assume completed Associate's Degree.

* dependent upon associate degree course chosen

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II	3
GEN 3XX	Core II	3
GEN 4XX	Core III	3
Complete a min. of 3 semester credits in 5 of the 6 categories listed below:		
	Number of semester hours still needed	15
	Mathematics*	
	World Languages	
	History & Political Science	
	Art, Music & Theatre	
	Natural Science	
	Literature and Writing	
ACC 210	Financial Accounting Principles*	3
ACC 220	Managerial Accounting Principles	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy & Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability & Statistics*	3
Two of the following options:		6 to 7
MKT 425	Retail Management	
BUS 445	Logistics & Supply Chain Management	
BUS 455	Entrepreneurial Management	
BUS 492	Organizational Leadership	
BUS 400 & EXP 100	Business Internship AND Professional Protocol	
Number of elective credits to reach 120 minimum:		9 to 11
Total credits needed at Lakeland University to complete degree:		68 to 69