



Credit Transfer Pathway
FVTC Program: 101143 - Banking & Financial Services
Lakeland College Program: B.A. Business Administration-Insurance
Emphasis
Academic Year: 2014-15

FVTC			Lakeland College		
Course No.	Course Title	Credits	Course No.	Course Title	Credits
Technical Studies Courses					
10-101-102	QuickBooks Accounting Applications	1.00		An elective course	1.00
10-101-145	Spreadsheets, Beginning	1.00		An elective course	1.00
10-101-152	Spreadsheets, Intermediate	1.00		An elective course	1.00
10-101-180	Financial Accounting 1	4.00	ACC 210	Financial Accounting Principles	4.00
10-101-181	Financial Accounting 2	4.00	ACC 220	Managerial Accounting Principles	4.00
10-102-103	Business Law 1	3.00	BUS 410	Business Law I	3.00
10-104-151	Marketing 1, Principles of	3.00	BUS 350	Marketing Principles	3.00
10-104-166	Intro to Sales	3.00		An elective course	3.00
10-107-150	Microcomputer Applications	2.00		An elective course	2.00
10-114-104	Financial Institutions	3.00		An elective course	3.00
10-114-113	Financial Products and Services, Principles	3.00		An elective course	3.00
10-114-115	Credit Procedures	3.00		An elective course	3.00
10-114-121	Analyzing Financial Statements	2.00		An elective course	2.00
10-114-124	Money and Banking	3.00	ECN 360	Money, Banking, and National Income	3.00
10-114-175	Financial Planning	3.00	BUS 365	Personal Financial Management	3.00
10-114-176	Stock and Bond Investments	3.00	BUS 437	Investment Finance	3.00
10-114-182	Finance Internship	3.00	BUS 400	Business Internship	3.00
Total Technical Studies Credits:		45.00		Transferable Technical Studies Credits:	45.00
General Studies Courses					
10-801-195	Written Communication	3.00	GEN 110	Composition I	3.00
10-801-196	Oral/Interpersonal Comm	3.00	COM 111	Fundamentals of Public Speaking	3.00
10-804-123	Math w Business Apps	3.00		An elective course	3.00
10-809-166	Intro to Ethics: Theory & App	3.00	PHI 232	Ethics/A Philosophy/Religion course	3.00
10-809-195	Economics	3.00	ECN 220	Principles of Macroeconomics/A Social Sciences course	3.00
10-809-197	Contemporary Amer Society	3.00		An elective course/A Social Sciences course	3.00
10-809-199	Psychology of Human Relations	3.00		An elective course/A Social Sciences course	3.00
Total General Studies Credits:		21.00		Transferable General Studies Credits:	21.00

Suggested Electives					
10-114-108	Foundations in Financial Planning	2.00		An elective course	2.00
10-114-110	Financial Institutions Management	3.00		An elective course	3.00
Total Elective Credits:		3.00		Transferable Elective Credits:	3.00
Total credits needed at FVTC to complete degree:		69.00		Total credits accepted:	69.00

Notes:

* Transferability of elective credits is dependent upon course taken.

Additional courses to be taken at Lakeland College		
Course No.	Course Title	Credits
GEN 112	Composition II	3.00
MAT 130	Intermediate Algebra	3.00
3 semester hours of coursework from 5 of the following 6 categories:		15.00
	Art, Music, Theatre	
	History and Political Science	
	Mathematics	
	Natural Sciences	
	World Languages	
	Literature and Writing	
GEN 3XX	A Core II course	3.00
GEN 4XX	A Core III course	3.00
BUS 301	Management Information Systems	3.00
BUS 330	Management Principles	3.00
BUS 340	Principles of Business Finance	3.00
BUS 491	Business Policy & Strategy (Writing Intensive)	3.00
ECN 230	Principles of Microeconomics	3.00
MAT 220	Probability and Statistics	3.00
BUS 325	The Insurance Industry	3.00
BUS 424	Intermediate Corporate Finance	3.00
BUS 440	Personal Insurance Lines	3.00
BUS 441	Commercial Insurance Lines I	3.00
BUS 442	Commercial Insurance Lines II	3.00
Total credits from Lakeland College:		60.00
Total credits from FVTC:		69.00
Total credits needed to complete Lakeland College degree:		129.00