



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Banking & Financial Services**

**Lakeland University Program: Business Administration with Finance Emphasis**

**Minimum GPA for admission: 2.0**

**Review Date: 11/17/2017**

**General Education Courses**

Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN110	Composition I: Academic Writing	3
10-804-123	Math w Business Apps	3		An elective course	3
10-801-196	Oral/Interpersonal Comm	3	COM111	Fundamentals of Public Speaking	3
10-809-195	Economics	3	ECN235	Principles of Macroeconomics/Social Science course	3
10-809-166	Intro to Ethics: Theory & App	3	PHI232	Ethics/A Philosophy & Religion course	3
10-809-198	Intro to Psychology	3	PSY200	General Psychology/ A Social Sciences course	3
<b>Total general education credits earned:</b>		<b>18</b>	<b>Total general education credits accepted:</b>		<b>18</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-114-115	Credit Procedures	3		an elective course	3
10-114-124	Money and Banking, Introduction to	3	ECN360	Money, Banking and National Income	3
10-103-120	MS Office Suite, Introduction	3		an elective course	3
10-101-145	Spreadsheets, Beginning	1		an elective course	1
10-101-152	Spreadsheets, Intermediate	1		an elective course	1
10-101-180	Financial Accounting 1	4	ACC210	Financial Accounting Principles	4
10-114-104	Financial Institutions	3		an elective course	3
10-114-175	Financial Planning	3	BUS365	Personal Financial Management	3
10-101-102	Quickbooks Accounting Applications	1		an elective course	1
10-104-151	Marketing 1, Principles of	3	BUS350	Marketing Principles	3
10-104-166	Intro to Sales	3		an elective course	3
10-114-113	Financial Products and Services, Principles	3		an elective course	3
10-114-176	Stock and Bond Investments	3		an elective course	3
10-102-103	Business Law 1	3	BUS410	Business Law	3
10-114-121	Analyzing Financial Statements	2		an elective course	2
10-114-182	Finance Internship	3	BUS400	Business Internship	3
<b>Elective credits allowed:</b>					
<b>Total of Occupational/Elective</b>		<b>42</b>	<b>Total of Occupational/Elective</b>		<b>42</b>
<b>Total transferable credits:</b>		<b>60</b>	<b>Total transferable credits:</b>		<b>60</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

***Courses needed to complete degree at Lakeland University:***

<b>Course No.</b>	<b>Course Title</b>	<b>Credits</b>
GEN112	Composition II: Argumentation and Research	3
MAT130	Intermediate Algebra	3
GEN3XX	Core II	3
GEN4XX	Core III	3
<b>Complete a min. of 3 semester credits in 5 of the 6 categories listed below:</b>		
	Number of semester hours still needed	15
	Mathematics	
	World Languages	
	History & Political Science	
	Art, Music & Theatre	
	Natural Science	
	Literature and Writing	
ACC220	Managerial Accounting Principles	3
BUS301	Management Information Systems	3
BUS330	Management Principles	3
BUS340	Principles of Business Finance	3
BUS491	Business Policy and Strategy (WI)	3
ECN230	Principles of Microeconomics	3
MAT220	Probability and Statistics	3
BUS366	Global Financial Markets	3
BUS424	Intermediate Corporate Finance	3
BUS437	Investment Finance	3
Number of electives needed to reach 120 minimum		3
<b>Total credits needed at Lakeland University to complete degree in the evening, weekend and online program:</b>		<b>60</b>
<b>Additional credits required to complete the traditional on-campus program</b>		
BUS200	Business & Professional Protocol	2
Number of electives needed to reach 120 minimum:		1
<b>Total credits needed to complete the traditional undergraduate program:</b>		<b>60</b>