



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Program: Business Management-General Track

Lakeland University Program: Business Administration -Management emphasis

Minimum GPA for admission: 2.0

Review Date: 3/29/2017

General Education Courses

Fox Valley Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-804-123	Math w Business Apps	3		An elective course	3
10-809-198	Intro to Psychology	3	PSY200	General Pyschology/ A Social Science course	3
10-801-195	Written Communication	3	GEN110	Composition I	3
10-801-196	Oral/Interpersonal Comm	3	COM111	Fundamentals of Public Speaking	3
10-809-166	Intro to Ethics: Theory & App	3	PHI232	Ethics/A Philosophy & Religion course	3
10-809-195	Economics	3	ECN235	Principles of Macroeconomics/A Social Science course	3
Total general education credits earned:		18	Total general education credits accepted:		18

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-107	Accounting, Principles of	3		An elective course	3
10-102-112	Business, Introduction to	3	BUS150	Pathways to Success: Intro to Business	3
10-103-120	MS Office Suite, Introduction	2		An elective course	2
10-102-103	Business Law 1	3	BUS410	Business Law 1	3
10-104-151	Marketing, Principles of	3	BUS350	Marketing Principles	3
10-196-191	Supervision	3	BUS330	Management Principles	3
10-196-110	Cost Controls and Budgeting	3		A business elective	3
10-196-131	Problem Solving	2		A business elective	2
10-101-145	Beginning Spreadsheets	1		An elective course	1
10-106-118 OR 10-145-115	Effective Business Practice OR Entrepreneurial Thinking	3		A business elective	3
10-102-106	Business Management Internship	2	BUS400	Internship in Business	2
10-104-106	Intro to Sales	3		A business elective	3
10-116-150	Employment Law	3		A business elective	3
19-116-193	Human Resources Management	3	BUS380	Human Resource Management	3
10-196-108	Contemporary Business Issues	3		A business elective	3
10-196-190	Leadership Development	3		A business elective	3
Elective credits allowed:					
Total of Occupational/Elective		43	Total of Occupational/Elective		43
Total transferable credits:		61	Total transferable credits:		61

NOTE: Transfer credits noted assume completed Associate's Degree.

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN112	Composition II	3
MAT130	Intermediate Algebra	3
GEN3XX	Core II	3
GEN4XX	Core III	3
Complete a min. of 3 semester credits in 5 of the 6 categories listed below:		
	Number of semester hours still needed	15
	Mathematics	
	World Languages	
	History & Political Science	
	Art, Music & Theatre	
	Natural Science	
	Literature and Writing	
ACC210	Financial Accounting Principles	3
ACC220	Mangerial Accounting Principles	3
BUS301	Management Information Systems	3
BUS340	Prinicples of Business Finance	3
BUS491	Business Policy & Strategy	3
ECN230	Principles of Microeconomics	3
MAT220	Probability & Statistics	3
Complete 2 out of the following 3 courses:		6
BUS425	Retail Management	
BUS445	Logistics & Supply Chain Management	
BUS455	Entrepreneurial Management	
Number of electives needed to reach 120 semeseter hour minimum:		5
Total credits needed at Lakeland University to complete degree in the evening, weekend and online program:		59
Additional credits required to complete the traditional on-campus program:		
BUS 200	Business & Professional Protocol	2
BUS 400	Business Internship	1
Number of electives needed to reach 120 semeseter hour minimum:		2
Total credits needed to complete the traditional undergraduate program:		59