



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

LTC Program: Hotel/Hospitality

Lakeland University Program: Hospitality Management

Minimum GPA for admission: 2.0

Initial effective date: 2017-18

General Education Courses

LTC			Lakeland University		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I: Academic Writing	3
OR 10-801-136	OR English Composition 1		GEN 110	Composition I: Academic Writing	
10-801-196	Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3
OR 10-801-198	OR Speech		COM 111	Fundamentals of Public Speaking	
10-804-123	Math with Business Applications	3		An elective course	3
10-809-122	Introduction to American Government	3	POL 221^	American Gov.I - Political Science & History	3
OR 10-806-122	OR Principles of Sustainability			An elective course	
10-809-172	Introduction to Diversity Studies	3	SOC 210	Majority-Minority Relations - Social Science	3
OR 10-809-196	OR Introduction to Sociology		SOC 100	Introduction to Sociology - Social Science	
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics - Social Science	3
10-809-198	Introduction to Psychology	3	PSY 200	Introduction to Psychology - Social Science	3
Total credits earned:		21			

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-102	Hospitality Accounting	3		An elective course	3
10-101-158	Hotel/Hospitality Cost Controls	2	BUS 318*	Food, Beverage & Labor Cost Controls	2
10-103-131	Excel 2013-Level 1	1		An elective course	1
10-103-161	PowerPoint 2016-Level 1	1		An elective course	1
10-103-181	Word 2013-Level 1	1		An elective course	1
10-104-109	Customer Service Techniques	2		An elective course	2
10-104-128	Leadership & Professionalism	3		An elective course	3
10-104-170	Marketing Tourism & Hospitality	2		An elective course	2
10-109-105	Culinary Practicum 1	2	BUS 213	Food & Beverage Practicum	2
10-109-108	Dining Room & Beverage Service	2	BUS 315*	Food & Beverage Management	2
10-109-110	Front Office Procedures & Management	2	BUS 316*	Accommodations Management	2
10-109-111	Housekeeping Management	2	BUS 316*	Accommodations Management	2
10-109-112	Sanitation for Food Service	1	BUS 315*	Food & Beverage Management	1
10-109-113	Food & Beverage Operations	2	BUS 318*	Food, Beverage & Labor Cost Controls	2
10-109-115	Hospitality Law	3	BUS 317	Hospitality Industry Law	3
10-109-121	Introduction to Hotel/ Hospitality Manage	3	BUS 211	Introduction to Hospitality Management	3
10-109-144	Hospitality Internship	3	BUS 407	Hospitality Internship	3
10-196-191	Supervision	3	BUS 330	Management Principles	3
Total occupational credits earned:		38	Total transferable LTC credits:		59

Notes: Transfer information assumes completed

associate's degree.

* Both courses needed to fulfill requirement

^ dependent upon course chosen

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II	3
MAT 130	Intermediate Algebra	3
Distributional Studies - complete 3 credits from 6 of the following 7 categories		18
	Art, Music & Theatre	
	History & Political Science	
	Literature & Writing	
	Mathematics	
	Natural Sciences	
	Philosophy & Religion	
	World Languages	
GEN 3XX	Core II: Exploring the Human Condition	3
GEN 4XX	Core III: Shaping the Future (Writing Intensive)	3
ACC 210	Financial Accounting Principles	3
BUS 212	Housekeeping Practicum	2
BUS 214	Convention Planning Practicum	1
BUS 301	Management Information Systems	3
BUS 312	Facilities Planning and Management	3
BUS 320	Convention Planning and Service	3
BUS 350	Marketing Principles	3
BUS 380	Human Resource Management	3
BUS 491	Business Policy and Strategy (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
ECN 235	Principles of Macroeconomics	3
World Language	One semester of college-level coursework in a foreign language	4
Total credits needed to complete evening, weekend & online		64
BUS 200	Business and Professional Protocol	2
Additional credits to complete the traditional on-campus program		2
Total credits needed to complete the traditional undergraduate program:		66