



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Program: Pharmacy Services Management

Lakeland University Program: Business Administration w/Healthcare Management Emphasis

Minimum GPA for admission: 2.0

Effective year 2017-18

General Education Courses

Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I: Academic Writing	3
OR 10-801-136	OR English Composition 1		GEN 110	Composition I: Academic Writing	
10-801-196	Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3
10-804-123	Math w/Business Apps	3		An elective course	3
10-809-166	Introduction to Ethics: Theory & Application	3	PHI 232*	Ethics - Philosophy & Religion	3
OR 10-809-172	OR Introduction to Diversity Studies		SOC 210	Majority-Minority Relations - Social Science	
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics - Social Science	3
10-809-196	Introduction to Sociology	3	SOC 100	Introduction to Sociology - Social Science	3
10-809-198	Introduction to Psychology	3	PSY 200	General Psychology - Social Science	3
Total credits earned:		21			

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-104-102	Marketing, Principles of	3	BUS 350	Marketing principles	3
OR 10-182-108	OR Purchasing			An elective course	
10-182-102	Service Operations Management	3		An elective course	3
OR 10-102-110	OR Introduction to Business		BUS 150	Introduction to Business	
10-196-191	Supervision	3	BUS 330	Management Principles	3
10-196-193	Human Resource Management	3	BUS 380	Human Resource Management	3
10-501-101	Medical Terminology	3	ESS 135	Medical Terminology	3
10-501-102	Health Insurance Reimbursement	3		A business elective	3
10-536-110	Pharmaceutical Calculations	3		An elective course	3
10-536-113	Pharmacy Business Applications	3		A business elective	3
10-536-115	Pharmacy Law	2		An elective course	2
10-536-120	Fundamentals of Reading Prescriptions	1		An elective course	1
10-536-122	Pharmacology	3		An elective course	3
10-536-125	Pharmacy Drug Distribution Systems	2		An elective course	2
10-536-126	Pharmacy Parenteral Admixtures	3			
10-536-138	Pharmacy Community Clinical	2		An elective course	2
10-536-141	Pharmacy Computer Lab	2		An elective course	2
10-536-143	Pharmacy Hospital Clinical	2		An elective course	2
10-536-150	Advanced Pharmacy Services Applications	3		An elective course	3
Total credits earned:		44	Total transferable LTC credits awarded:		62

NOTE: Transfer credits noted assume completed Associate's Degree.

^ dependent upon course chosen in associate degree
MAT 220 required in major, satisfies distributional studies requirement.

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
MAT 130	Intermediate Algebra	3
Distributional Studies - complete 3 credits from 5 of the following 6 categories		15
	Art, Music & Theatre	
	History & Political Science	
	Literature & Writing	
	Natural Sciences	
	Philosophy & Religion^	
	World Languages	
GEN 3XX	Core II: Exploring the Human Condition	3
GEN 4XX	Core III: Shaping the Future (Writing Intensive)	3
ACC 210	Financial Accounting Principles	3
ACC 220	Managerial Accounting Principles	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 410	Business Law I	3
BUS 491	Business Policy and Strategy (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability and Statistics	3
	Healthcare Management Emphasis	
BUS 305	Survey of the United States Healthcare System	3
BUS 308	Healthcare Financial Management	3
BUS 309	Healthcare Economics	3
BUS 422	Healthcare Law & Ethics	3
Total credits to complete degree through evening, weekend & online program:		63
BUS 150	Introduction to Business	3
BUS 200	Business and Professional Protocol	2
BUS 400*	Business Internship	3
Additional credits required to complete the traditional on-campus program:		8
Total credits needed to complete the traditional on-campus program:		71