



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Business Management 1718 Academic Year**

**Lakeland University Program: Business Administration - Management 1718**

**Minimum GPA for admission: 2.0**

**Review Date: 10/6/17**

**General Education Courses**

Madison College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I	3
10-801-196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10-804-144	Math of Finance	3		An elective course	3
10-809-199	Psychology of Human Relations	3		A Social Sciences course	3
20-810-205	Small Group & Interpersonal Communications	3	COM211	Interpersonal Communication	3
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics/A Social Sciences Course	3
<b>Total general education credits earned:</b>		<b>18</b>	<b>Total general education credits accepted:</b>		<b>18</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-111	Accounting 1 - Principles	4	ACC 210	Financial Accounting Principles	4
10-102-134	Business Organization, Management, and Ethics	3	BUS 150	Pathways to Success: Intro to Business	3
10-101-118	Management Accounting	4	ACC 220	Managerial Accounting Principles	4
10-103-133	Excel - Beginning	1		An elective course	1
10-103-139	Excel - Intermediate	1		An elective course	1
10-102-135	Project Management - Fundamentals	3		A business elective	3
10-116-145	Introduction to Human Resources	3	BUS 380	Human Resources Management	3
10-102-114	Business Communication	3		A business elective	3
10-102-143	Management Techniques	3	BUS 330	Management Principles	3
10-114-126	Corporate Finance	3	BUS 340	Business Finance	3
10-116-168	Employment Law and an elective <u>OR</u> 6 credits from an emphasis area	6		*Dependent upon courses chosen	
10-102-104	Business Statistics	3	MAT 220	Probability & Statistics/A Mathematics course	3
10-102-132	Strategic Leadership	3		A business elective	3
10-102-133	Topics in Tactical Management	3		A business elective	3
10-104-102	Marketing Principles	3	BUS 350	Marketing Principles	3
	Elective or concentration course*	3			
<b>Elective credits allowed:</b>			<b>Total of Occupational/Elective</b>		<b>40</b>
<b>Total of Occupational/Elective</b>		<b>49</b>	<b>Total transferable credits:</b>		<b>60</b>
<b>Total transferable credits:</b>		<b>60</b>	<b>Total transferable credits:</b>		<b>60</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

\* Please consult with a Lakeland University advisor

**Courses needed to complete degree at Lakeland University:**

<b>Course No.</b>	<b>Course Title</b>	<b>Credits</b>
GEN 112	Composition II	3
<b>Complete a min. of 3 semester credits in 5 of the 6 categories listed below:</b>		
	Number of semester hours still needed	15
	World Languages	
	History & Political Science	
	Art, Music & Theatre	
	Philosophy & Religion	
	Natural Science	
	Literature and Writing	
GEN 3XX	CORE II	3
GEN 4XX	CORE III	3
BUS 301	Management Information Systems	3
BUS 410	Business Law I	3
BUS 491	Business Policy & Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
<b>Two of the following courses:</b>		6
BUS 425	Retail Management	
BUS 445	Logistics & Supply Chain Management	
BUS 455	Entrepreneurial Management	
Number of electives needed to reach 120 semester hour minimum:		18
<b>Total credits needed at Lakeland University to complete degree in the evening, weekend and online program:</b>		<b>60</b>
<b>Additional credits required to complete the traditional on-campus program</b>		
BUS 200	Business & Professional Protocol	2
BUS 400	Business Internship	3
Number of electives needed to reach 120 semester hour minimum:		13
<b>Total credits needed to complete the traditional undergraduate program:</b>		<b>60</b>