



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Program: Hospitality Management 1617 Academic Year

Lakeland University Program: Business Administration - Management

Minimum GPA for admission: 2.0

Review Date: 4/20/17

General Education Courses

Madison College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I	3
10-804-123	Math with Business Applications	3		An elective course	3
10-801-196	Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3
10-809-195	Economics	3	ECN 235	Prin. of Macroeconomics/A Social Sciences course	3
10-809-199	Psychology Of Human Relations	3		A Social Sciences course	3
10-809-166	Intro to Ethics: Theory & App	3	PHI232	Ethics/A Religion/Philosophy course	3
10-809-197	Contemporary American Society	3		A Social Sciences course	3
	Total general education credits earned:	21		Total general education credits accepted:	21

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-114	Business Communication	3	COM 211	Interpersonal Communication	3
10-109-101	Exploring Hospitality	3	BUS 211	Introduction to Hospitality Management	3
10-104-102	Marketing Principles	3	BUS 350	Marketing Principles	3
10-109-131	Rooms Division Operation	3	BUS 316	Accommodations Management	3
10-101-106	Accounting Fundamentals	3		An elective	3
10-104-114	Social Media Principles	3	COM 370	Communication and Social Media	3
10-109-102	Fundamentals Of Meeting Mgmt	3		A business elective	3
10-109-136	Hospitality Law	3	BUS 317	Hospitality Industry Law	3
10-109-157	Hospitality Internship	2	BUS 400	Business Internship	2
10-109-119	Event Professional Best Practices	3		A business elective	3
10-109-125	Hospitality Leadership	3	BUS 330	Management Principles	3
10-116-145	Introduction to Human Resources	3	BUS 380	Human Resources Management	3
10-109-134	Cost Control/Revenue Management	3		A business elective	3
10-145-106	Small Business Marketing	3		A business elective	3
	Elective credits allowed:				
	Total of Occupational/Elective	41		Total of Occupational/Elective	41
	Total transferable credits:	62		Total transferable credits:	62

NOTE: Transfer credits noted assume completed Associate's Degree.

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II	3
MAT 130	Intermediate Algebra	3
Complete a min. of 3 semester credits in 5 of the 6 categories listed below:		
	Number of semester hours still needed	15

(WI)= Writing Intensive

	Mathematics	
	World Languages	
	History & Political Science	
	Art, Music & Theatre	
	Natural Science	
	Literature and Writing	
GEN 3XX	Core II	3
GEN 4XX	Core III	3
ACC 210	Financial Accounting Principles	3
ACC 220	Managerial Accounting Principles	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 410	Business Law I	3
BUS 491	Business Policy & Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT220	Probability & Statistics	3
BUS 425	Retail Management	3
BUS 445	Logistics & Supply Chain Management	3
BUS 455	Entrepreneurial Management	3
Total credits needed at Lakeland University to complete degree in the evening, weekend and online program:		60
Additional credits required to complete the traditional on-campus program		
BUS 200	Business & Professional Protocol	2
BUS 400	Business Internship	1
Total credits needed to complete the traditional undergraduate program:		63