



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**NTC Program: BUSINESS MANAGEMENT 1819 Academic Year**

**Lakeland University Program: BUSINESS ADMINISTRATION -Management emphasis 2018-19**

**Minimum GPA for admission: 2.0**

**General Education Courses**

NTC			Lakeland University		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication OR	3	GEN 110	Composition I: Academic Writing	3
10-801-136	English Composition 1				
10-801-196	Oral/Interpersonal Communications	3	COM 111	Fundamentals of Public Speaking	3
10-804-123	Math with Business Applications OR	3	MAT 130	An elective course	3
10-804-107	College Math				
10-809-172	Intro to Diversity Studies OR	3	SOC 210	Majority/Minority Relations	3
10-809-196	Intro to Sociology		SOC 100	Introduction to Sociology	
10-809-166	Intro to Ethics: Theory & Apps	3	PHI 232	Ethics	3
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics	3
10-809-198	Intro to Psychology OR	3	PSY 200	General Psychology	3
10-809-199	Psychology of Human Relations		PSY ELEC	Psychology Elective	
<b>Total transferable general education credits:</b>		<b>21</b>	<b>Total general education credits accepted:</b>		<b>21</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-124	Introduction to Business	3	BUS 150	Pathways to Success: An Introduction to Business	3
10-103-241	PowerPoint 2016 Level 1	1		An elective course	
10-103-242	Excel 2016 Level 1	1		An elective course	
10-103-243	Word 2016 level 1	1		An elective course	
10-196-189	Team Building & Problem Solving	3		An elective course	3
10-104-172	Marketing Principles	3	MKT 350	Marketing Principles	3
10-196-169	Leading Change and Diversity	3		An elective course	3
10-196-190	Leading Strategically	3	BUS 330	Management Principles	3
10-101-111	Accounting 1	4	ACC 210	Financial Accounting Principles	4
10-196-114	LEAN Organizations	3		An elective course	3
10-196-193	Managing Human Resources & Employee Relations	3	BUS 380	Human Resource Management	3
10-101-113	Accounting 2	4	ACC 220	Managerial Accounting Principles	4
10-102-199	The Branch: Skills Accelerator OR	2 or		An elective course	2 or
10-102-127	Mentored Business Experience	3	BUS 400*	Internship in Business	3
10-102-160	Business Law 1	3	BUS 410	Business Law I	3
10-196-188	Project Management	3		An elective course	3
<b>Total transferable credits:</b>		<b>40-41</b>	<b>Total credits accepted at Lakeland University</b>		<b>61-62</b>

**Evaluation based on completed Associate degree**

\*if completed, student then completes one additional Management emphasis course, and increases general electives by 3 credits.

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	Core II: Exploring the Human Condition	3
GEN 4XX	Core III: Shaping the Future (Writing Intensive)	3
<b>Management Emphasis: choose 2 of 5</b>		
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy and Strategy (WI)	3
MAT 220	Probability and Statistics	3
ECN 230	Principles of Microeconomics	3
BUS 445	Logistics & Supply Chain Management	
BUS 455	Entrepreneurial Management	
BUS 492	Organizational Leadership	
EXP 100 & BUS 400	Professional Protocol (1 semester hour) & Business Internship (if Mentored Business Experience not completed)	
MKT 425	Retail Management	
	Additional general electives	27-29
<b>Total credits needed at Lakeland University to complete degree</b>		<b>58-59</b>