



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

**NTC Program: LEADERSHIP DEVELOPMENT**

Lakeland University Program: Business Administration w/ Management or any emphasis in business

Minimum GPA for admission: 2.0

Initial effective date: 2018-2019

**General Education Courses**

NTC			Lakeland University		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics	3
10-801-196	Oral/Interpersonal Communications	3	COM 111	Fundamentals of Public Speaking	3
10-809-199	Psychology of Human Relations <u>OR</u>	3	PSY ELEC	Psychology Elective	3
10-809-198	Intro to Psychology		PSY 200	General Psychology	
10-801-195	Written Communication <u>OR</u>	3	GEN 110	Composition I: Academic Writing	3
10-801-136	English Composition 1				
10-809-166	Intro to Ethics: Theory & Application	3	PHI 232	Ethics	3
10-809-196	Intro to Sociology	3	SOC 100	Intro to Sociology	3
10-804-123	Math with Business Applications	3		An elective course	3
<b>Total general education credits earned:</b>			<b>Total credits accepted:</b>		
			<b>21</b>		

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-196-191	Supervision and Management Skills	3	BUS 330	Management Principles	3
10-102-160	Business Law 1	3	BUS 410	Business Law I	3
10-196-114+A2	LEAN Organizations	3		An elective course	
10-196-193	Managing Human Resources & Employee Relations	3	BUS 380	Human Resource Management	
10-196-164	Essential Skills for the Business Professional	3		An elective course	
10-196-190	Leading Strategically	3		An elective course	
10-101-147	Accounting Fundamentals (3 credits) <u>OR</u>	3-4		An elective course	3-4
10-101-111	Accounting 1 (4 credits)		ACC 210	Financial Accounting Principles	
10-196-168	Organizational Behavior and Development	3		An elective course	
10-196-192	Quality & Performance Excellence	3		An elective course	
10-196-169	Leading Change and Diversity	3		An elective course	
10-196-189	Team Building and Problem Solving	3		An elective course	
10-196-136	Managing Safety and Risk in Business <u>OR</u>	3		An elective course	
10-449-121	OSHA Workplace Safety Training Strategies				
10-196-199	Training & Talent Development	3		An elective course	
10-196-188	Project Management	3		An elective course	
<b>Total occupational course credits earned:</b>			<b>Total credits accepted at Lakeland University:</b>		
			<b>42-43</b>		

NOTE: Transfer credits noted assume completed Associate's Degree.

**Courses needed to complete degree at Lakeland University**

GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	Core II: Exploring the Human Condition	3
GEN 4XX	Core III: Shaping the Future (Writing Intensive)	3
ACC 220	Managerial Accounting Principles	3
BUS 150	Pathways to Success: An Introduction to Business	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy and Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability and Statistics	3
MKT 350	Marketing Principles	3
<b>Management Emphasis: choose 3 of 5</b>		<b>9-10</b>
BUS 445	Logistics & Supply Chain Management	
BUS 455	Entrepreneurial Management	
BUS 492	Organizational Leadership	
EXP 100 & BUS 400	Professional Protocol (1 semester hour) & Business Internship (if Mentored Business Experience not completed)	
MKT 425	Retail Management	
	Additional general electives	13-14
<b>Total credits needed at Lakeland University to complete major with Management emphasis</b>		<b>57-58</b>
1	Business Economics	12-13
2	Finance	15-16
3	Forensics/Fraud* no internship	18
1	Healthcare Management	12-13
4	Hospitality Management	9-11
4	Human Resource Management	9-10
2	Insurance	15-16
2	International Business	15-16
1	Nonprofit Management	12-13
5	Self-Designed	12
2	Sport Management	15-16
1	Students with these emphases complete 11-13 additional elective credits	
2	Students with these emphases complete 7-9 additional elective credits	
3	Students with these emphases complete 5-6 additional elective credits	
4	Students with these emphases complete 12-15 additional elective credits	
5	Students with these emphases complete 11-12 additional elective credits	
<b>Total Credits to complete program</b>		<b>56-57</b>