



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**CVTC Program: Business Management 2021**

**Lakeland University Program: Business Administration, Business Economics Emphasis 2021**

**Minimum GPA for admission: 2.0**

**Review Date: 2021**

<b>General Education Courses</b>					
<b>Technical College</b>			<b>Lakeland</b>		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
801-196	Oral / Interpersonal Communication --OR--	3	COM 111	Fundamentals of Public Speaking	3
801-198	Speech				
801-136	English Composition 1	3	GEN 110	Composition I: Academic Writing	3
809-195	Economics	3	ECN 235	Principles of Macroeconomics	3
804-134	Mathematical Reasoning --OR--		MAT 130	Intermediate Algebra	
804-189	Introductory Statistics	3	MAT 220	Probability and Statistics	3
809-198	Introduction to Psychology	3	PSY 200	General Psychology	3
<b>Total general education credits earned:</b>		<b>15</b>	<b>Total general education credits accepted:</b>		<b>15</b>

<b>Occupational Courses</b>					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
102-112	Principles of Management	3	BUS 330	Management Principles	3
102-133	Leadership for Business Excellence	3		An elective course	3
103-170	Microsoft Excel --OR--	1		An elective course	
103-102	Microsoft Office Suite	2		An elective course	1 to 2
104-102	Marketing Principles	3	MKT 350	Marketing Principles	3
116-193	Introduction to Human Resources	3	BUS 380	Human Resource Management	3
102-109	Business Analytics	3	BUS 301	Management Information Systems	3
102-113	Business Ethics	3		A Philosophy & Religion course	3
102-130	Innovative Business Mindset	3		An elective course	3
101-105	Intro to Accounting --OR--	3		An elective course	
101-111	Accounting I	4	ACC 210	Financial Accounting Principles	3 to 4
102-117	Business Management Career Planning	2		An elective course	2
138-150	Global Business	3	BUS 284	Principles of International Law	3
102-188	Project Management	3		An elective course	3
101-172	Business Finance	3		An elective course	3
102-114	Managing Operations	3	BUS 150	Pathways to Success: An Introduction to Business	3
102-116	Strategic Management	3		An elective course	3
102-115	Business Management Internship	1		An elective course	1
102-160	Business Law	3	BUS 410	Business Law I	3
<b>Total transferable credits:</b>		<b>46 to 48</b>	<b>Total transferable credits:</b>		<b>61 to 63</b>

**NOTE:** Transfer credits noted assume completed Associate's Degree.

\*Dependent upon course chosen for associate degree

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	CORE II: Exploring the Human Condition	3
GEN 4XX	CORE III: Shaping the Future	3
ACC 210	Financial Accounting Principles*	3
ACC 220	Managerial Accounting Principles	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy & Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability & Statistics*	3
<b>Business Economics Emphasis</b>		
ECN 360	Money, Banking and National Income	3
ECN 361	Intermediate Macroeconomics	3
ECN 362	Intermediate Microeconomics	3
<b>One of the following options:</b>		<b>3 to 4</b>
BUS 309	Healthcare Economics	
ECN 201	Economics of Sports	
ECN 365	International Economics	
ECN 402 & EXP 100	Internship in Economics <b>AND</b> Professional Protocol	
Electives credits needed to reach 120 credit minimum:		17 to 20
<b>Total credits needed at Lakeland University to complete degree:</b>		<b>57 to 59</b>