



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Business Management-General Track**

**Lakeland University Program: Business Administration -Management emphasis**

**Minimum GPA for admission: 2.0**

**Review Date: 3/3/2021**

General Education Courses					
Fox Valley Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-804-123	Math w Business Apps	3		An elective course	3
10-809-198	Intro to Psychology	3	PSY200	General Pyschology/ A Social Science course	3
10-801-195	Written Communication	3	GEN110	Composition I	3
10-801-196	Oral/Interpersonal Comm	3	COM111	Fundamentals of Public Speaking	3
10-809-195	Economics	3	ECN235	Principles of Macroeconomics/A Social Science course	3
<b>Total general education credits earned:</b>		<b>15</b>	<b>Total general education credits accepted:</b>		<b>15</b>

Occupational Courses					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-107	Accounting, Principles of	3		An elective course	3
10-103-120	MS Office Suite, Introduction	2		An elective course	2
10-102-103	Business Law 1	3	BUS410	Business Law 1	3
10-104-151	Marketing, Principles of	3	MKT350	Marketing Principles	3
10-196-191	Supervision	3	BUS330	Management Principles	3
10-104-117	Sales Principles	3			3
10-106-199	Business Career Planning	1			1
10-116-155	Business Ethics	3	PHI232	Ethics/A Philosophy & Religion course	3
10-196-110	Cost Controls and Budgeting	3		An elective course	3
10-196-131	Problem Solving	2		An elective course	2
10-101-145	Beginning Spreadsheets	1		An elective course	1
10-106-118 OR 10-196-108	Effective Business Practice OR Contempory Business Issues	3		An elective course	3
10-102-106	Business Management Internship	2	BUS400	Internship in Business	2
10-116-193	Human Resource Management	3	BUS380	Human Resource Management	3
10-102-112	Business, Introduction to OR	3	BUS150	Introduction to Business	3
10-145-104	Entrepreneurship, Introduction to			An elective course	
10-196-190	Leadership Development	3	BUS492	Organizational Leadership	3
<b>Total of Occupational/Elective</b>		<b>41</b>	<b>Total of Occupational/Elective</b>		<b>41</b>
<b>Total transferable credits:</b>		<b>56</b>	<b>Total transferable credits:</b>		<b>56</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN112	Composition II	3
GEN3XX	Core II	3
GEN4XX	Core III	3
<b>Management emphasis</b>		
One of the following four options:		2 to 3
MKT 425	Retail Management	
BUS 445	Logistics & Supply Chain Managemen	
BUS 455	Entrepreneurial Management	
BUS 400 & EXP 100	Business Internship (min. 1 sem. hr.) AND Professional Protocol (1 sem. hr.)	
Number of electives needed to reach 120 semeseter hour minimum:		25 to 26
<b>Total credits needed at Lakeland University to complete degree:</b>		<b>58</b>