



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Business Management**

**Lakeland University Program: Business Administration-Management 2021**

**Minimum GPA for admission: 2.0**

**Review Date: 10/20/2020**

**General Education Courses**

Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I: Academic Writing	3
10-809-195	Economics	3	ECN 235	Macroeconomics	3
10-809-199	Psychology of Human Relations	3	PSY ELEC	Psychology Elective	3
10-804-144	Math of Finance	3		An elective course	3
20-810-205	Small Group & Interpersonal Communications	3	COM 211	Interpersonal Communication	3
<b>Total general education credits earned:</b>		<b>15</b>	<b>Total general education credits accepted:</b>		<b>15</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-111	Accounting 1 - Principles	4	ACC 210	Financial Accounting Principles	4
10-102-134	Introduction to Business	3	BUS 150	Pathways to Success: Introduction to Business	3
10-116-145	Introduction to Human Resources	3	BUS 380	Human Resource Management	3
10-101-118	Management Accounting	4	ACC 220	Managerial Accounting Principles	4
10-102-135	Project Management - Fundamentals	3		An elective course	3
10-106-109	Business Spreadsheet Applications	3		An elective course	3
10-102-114	Business Communication	3		An elective course	3
10-102-143	Management Techniques	3	BUS 330	Management Principles	3
10-104-102	Marketing Principles	3	MKT 350	Marketing Principles	3
10-114-126	Corporate Finance	3	BUS 340	Principles of Business Finance	3
10-102-104	Business Statistics	3	MAT 220	Probability and Statistics	3
10-102-132	Strategic Leadership	3		An elective course	3
10-102-133	Topics in Tactical Management	3		An elective course	3
	Emphasis Credits	6		Elective courses	6
<b>Total of Occupational/Elective</b>		<b>47</b>	<b>Total of Occupational/Elective</b>		<b>47</b>
<b>Total transferable credits:</b>		<b>62</b>	<b>Total transferable credits:</b>		<b>62</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	CORE II: Exploring the Human Condition	3
GEN 4XX	CORE III: Shaping the Future	3
BUS 301	Management Information Systems	3
BUS 410	Business Law I	3
BUS 491	Business Policy Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
<b>Management Emphasis: Choose three of the following five options</b>		<b>9 or 10</b>

BUS 445	Logistics and Supply Chain Management	
BUS 455	Entrepreneurial Management	
EXP 100 & BUS 400	Professional Protocol (1 semester hour) and Business Internship (3 semester hours)	
BUS 492	Organizational Leadership	
COM 111	Fundamentals of Public Speaking	
MKT 425	Retail Management	
Electives needed to reach the 120 credit minimum		27 to 28
<b>Total credits needed to complete degree at Lakeland University:</b>		<b>58</b>