



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Hospitality Management**

**Lakeland University Program: Business Administration - Hospitality Management 20**

**Minimum GPA for admission: 2.0**

**Review Date: 10/28/2020**

General Education Courses					
Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-106-100	Mindset for Success	3		An elective course	3
10-801-195	Written Communication	3	GEN 110	Composition I: Academic Writing	3
10-804-123	Math with Business Applications	3		An elective course	3
10-801-196	Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3
10-809-199	Psychology Of Human Relations	3	PSY ELEC	Psychology Elective	3
10-809-166	Intro to Ethics: Theory & App	3	PHI 232	Ethics	3
10-809-197	Contemporary American Society	3	SOC ELEC	Sociology Elective	3
<b>Total general education credits earned:</b>		<b>21</b>	<b>Total general education credits accepted:</b>		<b>21</b>

Occupational Courses					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-114	Business Communication	3	COM ELEC	An elective course - could we use to meet the COM 211 or 212 requirement?	3
10-109-101	Exploring Hospitality	3	HSP 211	Introduction to Hospitality Management	3
10-101-106	Accounting Fundamentals	3	ACC ELEC	Will it meet for HSP ACC requirement	3
10-104-102	Marketing Principles	3	MKT 350	Marketing Principles	3
10-109-102	Fundamentals Of Meeting Mgmt	3	HSP ELEC	Hospitality Elective	3
10-109-136	Hospitality Law	3	HSP 317	Hospitality Industry Law	3
10-109-157	Hospitality Internship	2	HSP 407	Hospitality Internship	2
10-104-114	Social Media Principles	3	COM 280	Special Topics in Communication	3
10-109-119	Event Professional Best Practices	3	HSP ELEC	Hospitality Elective	3
10-109-131	Rooms Division Operation	3	HSP ELEC	Hospitality Elective	3
10-116-145	Introduction to Human Resources	3	BUS 380	Human Resource Management	3
10-109-125	Hospitality Leadership	3	HSP ELEC	Hospitality Elective	3
10-109-134	Revenue Management	3	HSP ELEC	Hospitality Elective	3
10-145-185	Customer Service Management	3		An elective course	3
<b>Total of Occupational/Elective</b>		<b>41</b>	<b>Total of Occupational/Elective</b>		<b>41</b>
<b>Total transferable credits:</b>		<b>62</b>	<b>Total transferable credits:</b>		<b>62</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	CORE II: Exploring the Human Condition	3
GEN 4XX	CORE III: Shaping the Future	3
BUS 301	Management Information Systems	3
BUS 330	Management Principles	3
COM 211 OR COM 212	Interpersonal Communication OR Team-Based and Group Communication	3
ECN 230	Principles of Microeconomics	3
ECN 235	Principles of Macroeconomics	3
EXP 100	Professional Protocol	1
HSP 214	Convention Planning Practicum	1
HSP 312	Facilities Planning and Management	3
HSP 491	Hospitality Leadership and Strategy (WI)	3
MKT 350	Marketing Principles	3

<b>Three (3) semester hours from the following:</b>		<b>3</b>
	A foreign language course	
BUS 335	Study Abroad in Business	
BUS 370	Intercultural Communications	
SPA 100	Basic Spanish for Business	
<b>Students must choose one of the following experiential learning options:</b>		
<b>Option One: Minimum of 8 up to 14 semester hours</b>		<b>8 to 14</b>
HSP 212	Housekeeping Practicum (2 semester hours)	
HSP 213	Food and Beverage Practicum (2 semester hours)	
HSP 394	Cooperative Education Experience - Hospitality Management Leadership (4-10 semester hours)	
<i>Number of electives needed to reach 120 minimum with this track</i>		<i>9 to 15</i>
<b>Option Two: Minimum of 23 up to 31 semester hours</b>		<b>23 to 31</b>
EXP 300	Experiential Learning Seminar (1 semester hour) (co-requisite with first cooperative education experience)	
EXP 301	Work, Ethics, and the Good Life (1 semester hour) (co-requisite with second cooperative education experience)	
<b>Students must complete a minimum of 21 semester hours of cooperative education for this track in all three areas:</b>		
HSP 390	Cooperative Education Experience - Housekeeping (6-9 semester hours)	
HSP 392	Cooperative Education Experience - Food & Beverage (6-10 semester hours)	
HS 394	Cooperative Education Experience - Hospitality Management Leadership (4-10 semester hours)	
<b>Students must complete one zero-semester hour experience in a summer semester with this track:</b>		
HSP 391	Cooperative Education Experience - Housekeeping (0 semester hours)	
<i>Number of electives needed to reach 120 minimum with this track</i>		<i>0</i>
<b>Total number of semester hours at LU</b>		<b>58 to 66</b>