



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Northwood Tech Program: Financial Services 2021-2022

Lakeland University Program: Business Administration, Finance Emphasis 2021-2022

Minimum GPA for admission: 2.0

Review Date: 8/18

General Education Courses					
Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-198	Speech --OR--	3	COM 111	Fundamentals of Public Speaking	3
10-801-196	Oral/Interpersonal Communication				
10-804-123	Math with Business Applications	3		An elective course	3
10-809-198	Introduction to Psychology --OR--	3	PSY 200	General Psychology	3
10-809-188	Developmental Psychology		PSY 330	Human Growth & Development	
10-801-136	English Composition 1	3	GEN 110	Composition I: Academic Writing	3
10-809-195	Economics	3	ECN 235	Principles of Macroeconomics	3
Total general education credits earned:		15	Total general education credits accepted:		15

Occupational Courses					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-101	Financial Accounting 1	4	ACC 210	Financial Accounting Principles	4
10-114-125	Personal Finance	3	BUS 365	Personal Finance Management	3
10-103-146	MS Word A	1		An elective course	1
10-103-151	MS Excel A	1		An elective course	1
10-103-152	MS Excel B	1		An elective course	1
10-101-103	Financial Accounting 2	4	ACC 220	Managerial Accounting Principles	4
10-114-107	Principles of Finance	3	BUS 340	Principles of Business Finance	3
10-196-189	Team Building and Problem Solving	3		An elective course	3
10-103-106	MS PowerPoint	1		An elective course	1
10-101-138	Budgeting and Cost Control	2		An elective course	2
10-114-192	Principles of Insurance	3	BUS 325	The Insurance Industry	3
10-104-102	Marketing Principles	3	MKT 350	Marketing Principles	3
10-104-104	Selling Principles	3		An elective course	3
10-105-125	Business Law	3	BUS 410	Business Law 1	3
10-114-103	Money and Banking	3	ECN 360	Money, Banking and National Income	3
10-114-150	Investments	3	BUS 437	Investment Finance	3
10-196-191	Supervision	3	BUS 330	Management Principles	3
10-890-116	Job Quest	1	EXP 100	Professional Protocol	1
Total transferable credits:		45	Total transferable credits:		60

NOTE: Transfer credits noted assume completed Associate's Degree.

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	CORE II: Exploring the Human Condition	3
GEN 4XX	CORE III: Shaping the Future	3
Finance Emphasis: Choose 2 of 3		
BUS 301	Management Information Systems	3
BUS 491	Business Policy and Strategy (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
MAT 220	Probability & Statistics	3
BUS 366	Global Finance Markets	
BUS 424	Intermediate Corporate Finance	
BUS 402	Internship in Finance	
Electives needed to reach the 120 credit minimum:		33
Total credits needed to complete Lakeland University degree:		60