



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

Northwood Tech Program: Nonprofit Leadership 2021-2022

Lakeland University Program: Business Administration, Nonprofit Management Emphasis 2021-2022

Minimum GPA for admission: 2.0

Effective year 2021-2022

General Education Courses					
Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-136	English Composition 1	3	GEN 110	Composition I: Academic Writing	3
10-804-123	Math with Business Applications --OR--	3-4		An elective course	3-4
10-804-107	College Mathematics --OR--		MAT 140	Advanced Algebra	
10-804-189	Introductory Statistics* --OR--		MAT 220	Probability and Statistics	
10-806-112	Principles of Sustainability --OR--			A Natural Sciences course	
10-806-177	General Anatomy and Physiology --OR--		BIO 211	Human Anatomy & Physiology I	
10-806-198	Human Biology		BIO 100	Introduction to Biology	
10-801-198	Speech	3	COM 111	Fundamentals of Public Speaking	3
10-809-172	Introduction to Diversity Studies	3	SOC 210	Majority-Minority Relations	3
10-809-198	Introduction to Psychology	3	PSY 200	General Psychology	3
Total general education credits earned:		15 to 16	Total general education credits accepted:		15 to 16

Occupational Courses					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-104-189	Social Media Marketing	3	COM 330	Strategic New Media & Digital Communication	3
10-196-123	Grant Writing and Management	2		An elective course	2
10-196-127	Fundraising and Event Planning	3	NPO 365	Fundraising	3
10-196-131	Fundamentals of Nonprofit Management	3	NPO 140	Introduction for Nonprofit Organizations	3
10-196-149	Dynamics of Board Relations	1		An elective course	1
10-196-158	Managing Volunteers	2		An elective course	2
10-196-159	Nonprofit Field Experience	1		An elective course	1
10-101-138	Budgeting and Cost Control	2		An elective course	2
10-101-176	Financial Accounting 1A	2		An elective course	2
10-196-138	Conflict Resolution and Confrontation Skills	1		An elective course	1
10-196-157	Strategic Planning	1		An elective course	1
10-116-100	Human Resources Management --OR--	3	BUS 380	Human Resource Management	3
10-104-198	Managing Human Resources				
10-196-164	Personal Skills for Supervisors	3		An elective course	3
10-196-189	Team Building and Problem Solving	3		An elective course	3
10-196-190	Leadership Development	3	BUS 492	Organizational Leadership	3
10-196-191	Supervision	3	BUS 330	Management Principles	3
10-116-104	Recruitment and Selection	3		An elective course	3
10-520-103	Ethics in Human Services	3	PHI 232	Ethics	3
10-XXX-XXX	Elective	2 to 3		An elective course	2 to 3
Total transferable credits:		42	Total transferable credits:		60

NOTE: Transfer credits noted assume completed Associate's Degree.

*Dependent upon course chosen in associate degree

Courses needed to complete degree at Lakeland University:

Course No.	Course Title	Credits
GEN 112	Composition II: Argumentation & Research	3
GEN 3XX	CORE II: Exploring the Human Condition	3
GEN 4XX	CORE III: Shaping the Future	3
ACC 210	Financial Accounting Principles	3
ACC 220	Managerial Accounting Principles	3
BUS 301	Management Information Systems	3
BUS 340	Principles of Business Finance	3
BUS 410	Business Law I	3
BUS 491	Business Policy and Strategy (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
ECN 235	Principles of Macroeconomics	3
MAT 220	Probability & Statistics*	3
MKT 350	Marketing Principles	3
Nonprofit Management Emphasis Choose 2 of 3		6 to 7
EXP 100 & NPO 410	Professional Protocol (1 semester hour) & Internship in Nonprofit (3 semester hours)	
LO 532	Strategic Planning for Nonprofit Organizations	
NPO 330	Managing Nonprofit Organizations	
Electives needed to reach the 120 credit minimum:		14 to 15
Total credits needed to complete Lakeland University degree:		60